

Reflections of You / W Salon

Team Member Application Form

This Information is Private & Confidential!

*Please answer each **question** completely—and as honestly as possible—so we may support you fully in achieving personal fulfillment, as well as professional and financial success.*

Today's Date: _____ What Position are you applying for? _____

Applicant's Name: _____

Home Address: _____

City: _____ State: _____ Zip Code: _____

Current Name of Employer where you work: _____

Work Address: _____

City: _____ State: _____ Zip Code: _____

Current Position or Title: _____

Home Number: _____ Cell Number: _____

E-mail Address _____

Number of Years in the Industry: _____ Number of Years at current Employer: _____

Tell us about your *background* in this Industry. _____

What do you want from your next Job/Career that you're not getting now? _____

What is most important to you in your next Job? What expectations do you have? _____

How or Who referred you to Reflections of You/WSalon? _____

Reflections of You / W Salon

Why did you apply for this Position? _____

What are Three Goals you have for your Business over the next 12 months?

1. _____

2. _____

3. _____

How do you plan to reach these Goals? _____

What *works* to motivate you? _____

What were your reasons for leaving your last Job? _____

What did you *like best* about your last Job? _____

What *three things* drove you crazy in your last Job?

1. _____

2. _____

3. _____

What do you *most want* to get out of working at our Business? _____

How will I know if our place of Business is *working for you*? _____

How will I know if *you are stuck*? _____

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Do you have reliable transportation? _____

How were you paid in your last or current Job? **Check appropriate one:**

Commission: _____ Or Rental: _____

(How much in rent did/do you pay?) _____ Salary: (What was/is the salary?) _____

How many *days* and *hours* do you currently work per week? _____

How many *days* and *hours* would you like to work per week? _____

What are your average weekly **Service** sales? \$ _____

What are your average weekly **Retail** sales? \$ _____

What is your average weekly **Client count**? _____

What is your current **FEE** for the following? Haircut: Men \$ _____ Women: \$ _____

What method of *tracking* do you use for your Business? (**Check appropriate item**)

Computer: _____ Manual Client Cards: _____ Memory: _____ No System: _____

What do you **need** to earn? \$ _____ What do you **want** to earn? \$ _____

What **Retail lines** do you currently sell? _____

What *motivates* you to support these lines? _____

What do you currently do to *market* your Business? _____

What do you believe are your Top three strengths?

1. _____
2. _____
3. _____

What do you believe are your Top three areas needing improvement?

1. _____
2. _____
3. _____

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Why would a Client select you over another Technician? What makes you special? _____

How would you deliver Extraordinary Service? _____

How do you see yourself contributing to the growth of our Company? _____

Describe in detail your *Ideal* Career and Workplace: _____
